



The Howard Partridge Inner Circle

INNER CIRCLE MEMBER PRD “TURNKEY IN THREE”

DAILY



Time Capsule



Track Upsells



Phenomenal 4 Projects



Track Daily Sales

WEEKLY



Review Sales by Category



Attend Tuesday Community Webcast



Review Sales by Source



Attend Performance POD



Review PNL



Attend System Training (and/or access Training or IC Site)

MONTHLY



Review PNL for MTD and YTD - Compare to last year same period



Review Monthly Sales Reports: Total Sales, Category and by Source (compare to same period MTD and YTD)



Meet with Inner Circle Coach to Review Your Monthly Progress

QUARTERLY



Attend Quarterly Inner Circle Conference (90 Day Reset and Preview)

INNER CIRCLE TRACKING SHEET

WEEK OF

UPSELL

List each staff member upsells here:

SALES BY SERVICE/PRODUCT CATEGORY

Category 1 \$

Category 2 \$

Category 3 \$

Category 4 \$

Category 5 \$

All Other \$

SALES BY REFERRAL SOURCE

Repeat \$

Referral Sources \$

Referrals from Clients \$

Direct Advertising \$

INSIDE SALES TRACKING

of Calls Taken # Closed

PRODUCTION PER UNIT

\$

(Amount of order divided by time invested)

PROFIT & LOSS

Income \$

COGS - \$

Gross Profit =\$

Expense - \$

Net =\$

Remember that implementing
the things on this sheet will
bring you closer to your

LIFE GOALS!

which is the ONLY reason
your business exists!



If you have any questions, call
Phenomenal Products at
281-634-0404 or e-mail Support at
Support@HowardPartridge.com



HowardPartridgeInnerCircle.com